

**CSA MARKSHEET:** CP = Clear Pass    MP= Marginal Pass    MF=Marginal Fail    CF=Clear Fail

	CP	MP	MF	CF
<b>GLOBAL</b> Reasons for failing: 1. Disorganised and unstructured consultation 2. Does not recognise the issues or priorities in the consultation e.g. the patient's problem, the ethical dilemma 3. Shows poor time management				
<b>DATA GATHERING</b> Reasons for failing: 4. Does not identify abnormal findings or results or fails to recognise their implications				
<b>Technical Skills</b> Reasons for failing: 5. Does not undertake physical examination competently, or use instruments proficiently				
<b>CLINICAL MANAGEMENT SKILLS</b> Reasons for failing : 6. Does not make appropriate working diagnosis or identify range of differential possibilities 7. Does not develop a management plan (prescribing +/- referral) that is appropriate and in line with current best practice 8. Does not show appropriate use of resources, including aspects of budgetary governance 9. Does not make adequate arrangements for follow-up and safety netting 10. Does not demonstrate an awareness of management of risk or make the patient aware of relative risks of different options 11. Does not attempt to promote health at opportune times in the consultation				
<b>INTERPERSONAL SKILLS</b> Reasons for failing: 12. Does not appear to develop rapport or show awareness of patient's agenda, health beliefs and preferences 13. Poor active listening skills and use of cues, Consulting appears formulaic, slavishly following a model and lacks fluency. 14. Does not identify or use appropriate psychological or social information to place the problem in context 15. Does not develop a shared management plan, demonstrating an ability to work in partnership with the patient 16. Does not use language and/or explanations that are relevant and understandable to the patient				

**Serious Concerns**                      Y                      N

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**Dr Nigel Giam**  
**MENTOR MRCGP COURSES**