

**MENTOR CSA MARKSHEET:** CP = Clear Pass MP= Marginal Pass MF=Marginal Fail CF=Clear Fail

	CP	MP	MF	CF
<b>GLOBAL</b> Reasons for failing: 1. Disorganised and unstructured consultation 2. Does not recognise the issues or priorities in the consultation e.g. the patient’s problem, the ethical dilemma 3. Shows poor time management				
<b>DATA GATHERING</b> Reasons for failing: 4. Does not identify abnormal findings or results or fails to recognise their implications				
<b>Technical Skills</b> Reasons for failing: 5. Does not undertake physical examination competently, or use instruments proficiently				
<b>CLINICAL MANAGEMENT SKILLS</b> Reasons for failing : 6. Does not make appropriate working diagnosis or identify range of differential possibilities 7. Does not develop a management plan (prescribing +/- referral) that is appropriate and in line with current best practice 8. Follow-up arrangements and safety netting are inadequate 9. Does not demonstrate an awareness of management of risk or make the patient aware of relative risks of different options 10. Does not attempt to promote good health at opportune times in the consultation				
<b>INTERPERSONAL SKILLS</b> Reasons for failing: 11. Does not appear to develop rapport or show sensitivity for the patient’s feelings 12. Does not identify patient’s agenda, health beliefs & preferences 13. Does not make adequate use of verbal and non-verbal cues. Poor active listening skills. 14. Does not identify or use appropriate psychological or social information to place the problem in context 15. Does not develop a shared management plan, demonstrating an ability to work in partnership with the patient 16. Does not use language and/or explanations that are relevant and understandable to the patient				

**Serious Concerns**                      Y                      N